

JOB POSTING

Shelley Automation is a leader in providing cutting edge automation products and solutions to the Canadian industry. We are looking for a candidate who is goal oriented, outgoing, and organized to be part of our dynamic team. If you are an individual that is enthusiastic about promoting and creating high-tech engineering solutions, this opportunity is for you.

The candidate will work as a team member of the Pneumatics group. Their goal is to be driven and establish themselves as a solutions provider to both prospective and existing accounts. The responsibilities and sales opportunities vary and are tied to your commitment to success. This is a full-time outside sales position where you will be expected to travel and directly engage with customers.

Salary to be negotiated. Shelley Automation also offers a competitive health benefit program.

Please submit resumes to the Pneumatic Product Manager, Ankur Verma at ankur.verma@shelley.com

KEY RESPONSIBILITIES

- ✓ Provide customers system sizing and quotations;
- ✓ To develop a broad technical knowledge of machine and motion controls system;
- ✓ Sales initiatives to grow business for the Pneumatic division in territories 3 and 33 (Barrie, Mississauga 401 to Kincardine);
- ✓ Provide pre-sales and post technical support to the customer as necessary.

SKILL REQUIREMENTS

- ✓ 1-3 year of sales or related experience;
- ✓ 3-5 years of work experience with pneumatic products supporting tier 1 automotive suppliers;
- ✓ Knowledge of fluid power and pneumatic applications are essential;
- ✓ Must be self-directed and self-motivated; able to take daily assigned tasks and complete them with minimal direction or assistance;
- ✓ Excellent communication skills.

EDUCATIONAL REQUIREMENTS

- ✓ A Degree or Diploma in an Engineering field is required.